



**EMBASSY OF THE DEMOCRATIC SOCIALIST REPUBLIC OF SRI LANKA  
EMBAIXADA DA REPÚBLICA DEMOCRÁTICA SOCIALISTA DO SRI LANKA**

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Mr. Arthur Pimentel  
President of the Administrative Council  
Brazilian Foreign Trade Association

Dear Mr. Arthur Pimentel

**Strengthen Bilateral Cooperation between AEB and Sri Lanka**

It was indeed a great pleasure to meet you, Mr. Carlos Augusto, and Ms. Aline Rodrigues, on 21<sup>st</sup> of March 2022, at the AEB and please accept our appreciation for the warm hospitality extended to us.

While thanking for shared information on the state of Rio de Janeiro and your willingness to strengthen bilateral cooperation between two parties, I hope this meeting marks the beginning of the close relationship between Sri Lanka and the AEB.

As discussed during the meeting, it is important to identify market opportunities for each country and interested products and services for promotion. Accordingly, I am pleased to send herewith list of products that we interest in promoting in the Brazilian market, i.e., Garments/Rubber related products (tyres, gloves, household rubber articles, rubber related fitness products etc) / Ceylon Tea / Ceylon Cinnamon / Coconut products (Desiccated coconut, Virgin coconut oil, coconut flour, coconut milk etc.) /machineries and equipment and Boat Building. In the service sector we are keen to promote mainly ICT. Please visit the website of Export Development Board-Sri Lanka <https://www.srilankabusiness.com/> for more information about our exports.

As suggested during the meeting, we appreciate very much if you could inform this Embassy of any suggestions on facilitating the promotion of these product sectors in Brazil as well as your key products/services to promote in Sri Lanka with the view for mutual benefits please.

Thank you very much

With kind regards

Seevali Wijewantha  
Minister Counsellor/Commercial